

# Monthly Resale Report

PREPARED BY

MUTUAL

REPORT PERIOD

Community Services Department

Third

October, 2019

| MONTH                 | NO. OF RESALES |           | TOTAL SALES VOLUME IN \$\$ |               | AVG RESALE PRICE |             |
|-----------------------|----------------|-----------|----------------------------|---------------|------------------|-------------|
|                       | THIS YEAR      | LAST YEAR | THIS YEAR                  | LAST YEAR     | THIS YEAR        | LAST YEAR   |
| January               | 32             | 25        | \$12,482,100               | \$8,807,150   | \$390,066        | \$352,286   |
| February              | 25             | 29        | \$10,208,000               | \$12,600,892  | \$408,320        | \$434,514   |
| March                 | 42             | 38        | \$16,639,712               | \$16,909,199  | \$396,184        | \$444,979   |
| April                 | 25             | 46        | \$10,435,500               | \$18,869,626  | \$417,420        | \$410,209   |
| May                   | 37             | 38        | \$16,273,033               | \$15,452,990  | \$439,812        | \$406,658   |
| June                  | 25             | 37        | \$10,290,000               | \$16,981,138  | \$411,600        | \$458,950   |
| July                  | 40             | 24        | \$17,327,373               | \$9,892,800   | \$433,184        | \$412,200   |
| August                | 38             | 40        | \$15,994,900               | \$17,327,000  | \$420,918        | \$433,175   |
| September             | 33             | 24        | \$12,643,180               | \$12,552,692  | \$383,127        | \$523,029   |
| October               | 41             | 34        | \$16,142,900               | \$14,146,300  | \$393,729        | \$416,068   |
| November              |                | *         |                            | \$10,947,500  |                  | * \$377,500 |
| December              |                | *         |                            | \$13,693,599  |                  | * \$489,057 |
| <b>TOTAL</b>          | 338.00         | 335.00    | \$138,436,698              | \$143,539,787 |                  |             |
| <b>MON AVG</b>        | 33.00          | 33.00     | \$13,843,670               | \$14,353,979  | \$409,436        | \$429,207   |
| <b>% CHANGE - YTD</b> | 0.9%           |           | -3.6%                      |               | -4.6%            |             |

% Change calculated (ThisYear - LastYear)/LastYear

\* Amount is excluded from percent calculation